

OUR CANADIAN OFFERINGS

Public Sector Procurement Program (PSPP)

Complimentary limited access to **\$300 value** AI GPT tool with purchase of any PSPP individual course

Teams of 5 - 9: **5% off**, Teams of 10-14: **10% off**, Teams of 15-19: **15% off**, Teams of 20-25: **20% off**.

PSPP Courses	Delivery Format	Team: 1	Team: 5	Team: 10	Team: 15	Team: 20
PSPP 101: Procurement Essentials	Online, Self-directed, Approx. 8 Hours	\$500	\$2,500 \$2,375	\$5,000 \$4,500	\$7,500 \$6,375	\$10,000 \$8,000
PSPP 201: Procurement Planning	Online, Instructor-led: 4 Weeks, Approx. 18 Hours	\$1,750	\$8,750 \$8312.5	\$17,500 \$15,750	\$26,250 \$22,312.5	\$35,000 \$28,000
PSPP 202: Solicitation and Award	Online, Instructor-led: 4 Weeks, Approx. 18 Hours	\$1,750	\$8,750 \$8312.5	\$17,500 \$15,750	\$26,250 \$22,312.5	\$35,000 \$28,000
PSPP 203: Managing and Evaluation	Online, Instructor-led: 4 Weeks, Approx. 18 Hours	\$1,750	\$8,750 \$8312.5	\$17,500 \$15,750	\$26,250 \$22,312.5	\$35,000 \$28,000
PSPP 301: Procurement Expert	Online, Instructor-led: 4 Weeks, Approx. 36 Hours	\$2,750	\$13,750 \$13,062.5	\$27,500 \$24,750	\$41,250 \$35,062.5	\$55,000 \$44,000
Purchase PSPP Bundle – <u>Individual</u> or Team	All 5 courses (PSPP 101 – PSPP 301)	\$8,500 \$6,800	\$42,500 \$34,000	\$85,000 \$68,000	\$127,500 \$102,000	\$170,000 \$136,000

Artificial Intelligence for Public Sector Program (AIPSP)

Complimentary limited access to **\$300 value** AI GPT tool with purchase of any AIPSP individual course

Teams of 5 - 9: **5% off**, Teams of 10-14: **10% off**, Teams of 15-19: **15% off**, Teams of 20-25: **20% off**.

AIPSP Courses	Delivery Format	Team: 1	Team: 5	Team: 10	Team: 15	Team: 20
AIPSP 101: Essentials	Online, Self-directed, Approx. 10 Hours	\$500	\$2,500 \$2,375	\$5,000 \$4,500	\$7,500 \$6,375	\$10,000 \$8,000

Contract Management for Public/Private Sector Program (CMPSP)

Early adopter pricing for limited time only **PLUS**

Teams of 5 - 9: **5% off**, Teams of 10-14: **10% off**, Teams of 15-19: **15% off**, Teams of 20-25: **20% off**.

CMPSP Courses	Delivery Format	Team: 1	Team: 5	Team: 10	Team: 15	Team: 20
CMPSP 101: Essentials	Online, Self-directed, Approx. 8 Hours	\$500	\$2,500 \$2,375	\$5,000 \$4,500	\$7,500 \$6,375	\$10,000 \$8,000
CMPSP 201: Planning	Online, Instructor-led: 4 Weeks, Approx. 18 Hours	\$1750 \$1,250	\$8,750 \$5937.5	\$17,500 \$11,250	\$26,250 \$15,937.5	\$35,000 \$20,000
CMPSP 202: Creation to Execution	Online, Instructor-led: 4 Weeks, Approx. 18 Hours	\$1750 \$1,250	\$8,750 \$5937.5	\$17,500 \$11,250	\$26,250 \$15,937.5	\$35,000 \$20,000
CMPSP 203: Operations	Online, Instructor-led: 4 Weeks, Approx. 18 Hours	\$1750 \$1,250	\$8,750 \$5937.5	\$17,500 \$11,250	\$26,250 \$15,937.5	\$35,000 \$20,000
CMPSP 301: Expert	Online, Instructor-led: 4 Weeks, Approx. 36 Hours	\$2750 \$1,750	\$13,750 \$8,312.5	\$27,500 \$15,750	\$41,250 \$22,312.5	\$55,000 \$28,000
Purchase CMPSP Bundle – <u>Individual</u> or Team	All 5 courses (CMPSP 101 – CMPSP 301)	\$8,500 \$4,800	\$42,500 \$24,000	\$85,000 \$48,000	\$127,500 \$72,000	\$170,000 \$96,000

AI Search engine for Canadian Public Procurement

- ZEYDA™, AI GPT tool for Canadian Public Procurement:** \$25/month/person (charged annually)

Templates & Manuals for Canadian Public Procurement

- **RFx templates:** \$1545 to ~~\$15,070~~ \$12,045 per organization (20% off on Bundle)
- **Procurement Procedures Manual:** \$175 to ~~\$17,145~~ \$13,720 per organization (20% off on Bundle)
- **The Procurement School presents a Guide to Practical Procurement:** \$80 per eBook per person

Webinars (For organizations only)

Bundle discount - 2 webinars: **10% off**, 3 webinars: **15% off**, 4 webinars: **20% off**

Webinar Focus	Topic	Team (up to 25)
Procurement Strategies	Procurement Essentials for Executives	\$4,750
	Unpacking Pre-qualifications and Standing Offers	\$3,750
	Revisiting the Binding vs Non-binding Approach	\$3,750
	Market Engagement and Collaboration Strategies	\$3,750
	Ensuring Fairness When Conducting Evaluation	\$3,750
Building Negotiation Skills (Bundle)	Part 1: Negotiation Drafting Considerations	\$3,750
	Part 2: Laying the Foundation	\$3,750
	Part 3: Preparing for Success	\$3,750
	Part 4: Conducting Negotiations	\$3,750
Measuring Value	Total Cost of Ownership	\$3,750
Managing Contracts and Relationships	Managing Contract Performance	\$3,750
	Debriefing Obligations Under the New Trade Agreements	\$3,750
	Handling FOIPOP Requests	\$3,750
Responding to RFPs and Tenders: A Vendor's Competitive Edge (Bundle)	Part 1: Making the Go/No Go Decision for the Competitive Process	\$3,750
	Part 2: Preparing Your Team for the Competitive Process	\$3,750
	Part 3: Tips for Success in the Competitive Process	\$3,750
Environmental, Social and Governance Practices: How Supply Chains are Adapting to ESG and Why (Bundle)	Part 1: Environmental, Social and Governance: Making the Supply Chain Transition	\$3,750
	Part 2: Social Impact: Making the Business Case for Implementation	\$3,750
	Part 3: Supply Chain Policies: Taking a Policy to the Next Level	\$3,750
Other Topics	Neutralizing the Incumbent Advantage	\$3,750
	Scope of Work Considerations	\$3,750

Complementary Offerings

[Monthly Newsletter](#) (published since 1994), [Procurement & Contracts Community](#), [Procurement Glossary](#), [Monthly Articles](#) (written by industry experts), [Blogs](#), and [Course Previews](#).

If the above options do not meet your needs, then check out our [Custom Training](#) and [Consulting Services](#).